

Company profiles

Pitch, Mix and Match

April 9th, 2018, 6 pm, Schwarzstark, Medical Valley Center, Henkestraße 91, Erlangen



- Braussau Tecnologia
 - Keywords: 12 years studying CAD / CAE / CAM applied to dentistry
 - From: Sao Leopoldo/Brazil
 - Product/technology: intraoral scanner equipped with artificial intelligence for clinical applications . CAD CAM products (3D printers, software for CAD CAM).
 - Looking for: Distributors and business partners, suppliers of optics, lenses, mirrors and light engine . Angel Investor.
 - I am a dentist and I am dedicating myself to creating a dentistry industry focused on disruptive innovation. Create solutions to improve people's lives
 - Contact: Luciano Kanomata
 - Email: contato@brasau.com
- KED
 - Keywords: RFID and IoT
 - From: Porto Alegre/Brazil
 - Product/technology: We are a company focused on building innovative RFID and IoT projects and solutions to solve problems, increasing productivity and efficiency
 - Looking for: internationalization
 - Contact: : I am Felipe Stürmer, graduated in Information Systems, COO and co-owner at KeD Technology, with experience in many complexes and innovative technological projects.
 - projetos@ked.com.br
- Wbio
 - Keywords: HealthTech, BlockChain, BigData
 - From : Campo Bom/RS / Brazil
 - Product/technology: The startup develops healthtech equipment and systems, using blockchain, big data, and artificial intelligence. It provides epidemiological, diagnostic and data science solutions to companies, governments, universities and clinical analysis laboratories. Our flagship product is called LabSys, it is a clinical tediagnostic system, On it, there's a team of biomedical researchers, available 24/7, that analyze and release laboratory reports.
 - Looking for: Manufacturing, Distribution, Regulation
 - Contact : Lucas Sperb, Founder & CEO of Wbio, Biomedical Scientist. Working for almost two years full-time on this project. I have the goal to make quality lab tests more available and cheap, trough technology.
- VR Health

- Keywords: Virtual Workout Rooms; Rehabilitation; General Wellness; Healthy Aging
 - From: Tel-Aviv, Israel
 - Product/technology: VRHealth creates Virtual Workout Rooms by developing breakthrough medical and wellness applications using Virtual Reality (VR). Our rehabilitation platforms deliver an enhanced experience and real-time data analytics, for use in clinics and at home, where users can analyze and quantify performance through a digital experience
 - Looking for : Distributors, Research partners and customers
 - Contact: Contact: Tal Arbel - Experienced product manager with more than 7 years of expertise in the development of advanced technologies for various industries, from characterization to the implementation phase. BA in both Information Technology Management and Aeronautics and Technology; MBA specializing in Finance and Risk Management.
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- Lab on Fiber
 - Keywords: Smart Probes and Systems for Laser Surgery
 - From Germany
 - Product/ Company description: The business idea of Lab-on-Fiber GmbH is development and marketing of innovative medical products in the areas of minimally invasive laser surgery and diagnostics. The main products of LoF are single-use laser probes and a laser system that can measure in-situ temperature and pressure development in the surgical zones. Our USP, so far not available on the market, is a real-time, precise measurement of (1) temperature and pressure, (2) dose of radiation and (3) degree of charring on a fiber probe directly in the application zone, (4) with additional optimized radiation characteristics.
 - Looking for: Lab-on-Fiber GmbH is looking for investors and business cooperation in the field of laser probes and systems.
 - Contact: Stefan Kufner, Managing Director, Dr. Ruzin Aganoglu
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- Sanolibio
 - Keywords: circulating tumor cells, rare cell enrichment, negative selection, liquid biopsy
 - From: Munich/Germany
 - Product/technology: SanoLioBio developed a fully automated enrichment process for circulating tumor cells (CTC) based on negative selection. We allow for the very first time the safe and reliable detection of cancer at its earliest stage (0/1). This will have a major impact on patient lives as cancer treatment can take place at a point in time where it has a maximum impact.
 - Looking for: EU/US/China Regulation experts, Distributors, how to enter China and US market, R&D partners
 - Contact: Timo Peter, co-founder and managing director, responsible for finance, operations and marketing

- Simfo
 - Keywords: Cancer diagnostics, circulating tumor cells, precision medicine
 - From: Bayreuth/Germany
 - Product/technology: SIMFO has developed maintrac, a microscopic method to identify and characterize circulating epithelial tumor cells (CTC) already in primary cancer patients. Important are not single measurements, but the course of the CTC, this allows to detect therapy success or failure earlier than other methods. CTC can be characterized for expression of different proteins/receptors or DNA amplifications in addition cytotoxic medications can be tested directly on the living CTC to adapt treatment very early. maintrac is backed by 16 clinical trials with more than 950 patients. Up to now more than 40.000 paid tests were performed in clinical routine worldwide.
 - Looking for: Distributors, Regulatory Experts of Brazil, Logistic experts Brazil
 - Contact: Dr. Stefan Schuster, Head Business Development, joined SIMFO in 2013.
<https://www.linkedin.com/in/stefan-schuster-17326480/>

- Hivetracker
 - Keywords: Real-Time Tracking, Monitoring and Authentication Items during transportation and warehousing, at Product ID level, throughout their life cycle.
 - From: Nyon, Switzerland
 - Product/technology: We provide Item-Level authentication at ID level, tracking and monitoring stocks and transport conditions in real-time from production to patient or consumer. Using different Technologies, such as : 1D or 2D Barcode, Taggant, QR Code, active or passive RFID, BLE sensors, GPS, GSM or LEO to communicate data in real time. All historic product ID data are provided from our cloud-based platform. Our application provides data exchange with other applications, such as: ERP, WMS, Blockchain, etc.. via web services and APIs.
 - Looking for: Introductions to potential corporate partners, manufacturers and logistics carriers in Pharmaceuticals, MedTech and Life Sciences willing to do pilot projects and become clients.
 - Contact person: Charles Bourbonnais, CEO & Co-Founder of HiveTracker:
<https://www.linkedin.com/in/charles-bourbonnais-89031311/>
Pierre Ruggiero, COO & Co-Founder of HiveTracker:
<https://www.linkedin.com/in/pierre-ruggiero-5688aa/>

- Nice!Innovations
 - Keywords: New external fixation system for bone fractures
 - From: Erlangen/Germany
 - Product/technology: innovative analysis and modular production system for individualized orthopedic shoe insoles
 - Looking for: We develop the revolutionary external fixation system „snakeFX“ to stabilize bone fractures with its „one-step rapid fixation technology“ far easier and up to four time faster than existing systems.

- Contact: CEO & Co-Founder Jörg Trinkwalter, Trinkwalter@medical-valley-solutions.de, M:0049 160 94861948
- Rheonovo
 - Keywords: Lung diseases
 - From: Grenoble / France
 - Product/technology: Rheonova develops a medical device called Rheomuco dedicated to the pulmonary diseases market. Our technology measures complex mechanical properties of pulmonary secretions, i.e. the viscoelasticity of sputum. The instrumentation will be easy to use and all automated: from sample set-up to data treatment. The output is a simple parameter which quantitatively assesses the state of a disease.
 - Looking for: EU Regulation Experts (DE/UK) ; Distributors DE ; Clinical trials DE
 - Contact: Jeremy PATARIN, Rheonova CEO
- Aussisystems
 - Keywords: On-site diagnostics; Internet-of-Things; portable, internally-powered Analyser devices
 - From: Sydney/Australia
 - Product/technology: AusSI Systems owns patents around cutting-edge, internet-enabled photonic and electronic diagnostics devices, creating a platform that will span across industry sectors. AusSI Systems' Analyser devices are compatible with existing lateral flow test strips and novel, marker-free tests. The technology takes full advantage of IoT capabilities to permit ongoing data collection and analytics from the field on an unprecedented scale .
 - Looking for: EU Regulations Experts; Clinical Trials Partners; Medical Professionals (Advisors).
 - Contact: Sandra holds a PhD in Chemistry specialising in chemical diagnostics. During her postdoc she applied smartphone technologies to analytics, which lead to more than a dozen publications. Sandra founded AusSI Systems in 2015 after graduating from the Cicada Medical Device Commercialization Training, an incubator program by NSW Health, Australia.
 - Contact Information: Dr Sandra Ast Founder & CEO
M: +61 (0) 406 734 828 | E: sandra@aussisystems.com
www.aussisystems.com
- Asia BioBank
 - Keywords: Gut Health, Bacteria Repopulation, Microbiome Therapeutics
 - From: Hong Kong/Singapore
 - Product/technology: Microbiome therapeutic discovery platform
 - Looking for: EU Regulation Experts, Pharma partners, funding resources
 - Contact: Jon Chang, MBA (MIT-Tsinghua), decade of Asia work experience, formerly with Peking University Hospital conglomerate. Now bringing microbiome solutions to Asia, while harvesting big data from treatments to send through our therapeutic discovery pipeline.

- eShift
 - Keywords: Transforming outpatient care
 - From: London/Canada
 - Product/technology: eShift moves hospital care to our community virtual wards.
 - We propose reorganization of the current human resources to achieve more efficient care at patient's living place. The organization is allowed thanks to our SAAS platform eShift.
 - Looking for: clinical partner to validate our impact in the Bavarian context.
 - Contact: François TATTU, based in France I'm responsible for European development